

insights

DECEMBER 2010

INSPECTION INFORMATION FROM ALBAN INSPECTIONS



alban inspections

A FULL SPECTRUM OF SERVICES
property environmental energy education



FROM THE DESK OF
ARTHUR S. LAZEROW

HAPPY HOLIDAYS TO ALL!

The holiday season at year's end is looked forward to by all. The first holiday parties are done, with the first taste of delicious deep-fried turkey very much enjoyed. It is also a time of retrospect. The recession has been mean to many professions and many people in those professions. I know mortgage industry people who are now in the energy auditing business. I know Realtors selling men's clothing. I know home inspectors working as electricians. These stories unfortunately are more typical than we would like to admit. Perhaps better times are ahead.

Our inspection staff, Marty Blackwood, Chief Inspector, Rodney Shull, Quintin Satterfield, Robert Montiel, Lee Eyer, Reggie Miller and Brad Hembley, and our office staff, Sandy Watkins (now President of Alban and its chief operating officer) and Joe Dempsey (our new Vice-President), Bobby Atkins, Terry Toms (accounting) and her assistant Monica Beane, and Tina Yarborough (administration and scheduling) join me in wishing you and yours the happiest of holiday seasons and a joyous New Year.

Alban Re-Envisions Home Inspections and Itself

Last month Alban Inspections announced the introduction of an entirely new home inspection process. **The Five Star Home Assessment** adds to the home inspection an infrared scan of the house at the same time the termite inspection is performed, and in conjunction with a mold and moisture assessment of the property, truly paints a more complete picture of the home's condition. We call this the *Home Inspection Re-Envisioned*. Realtors should have their clients call our office directly to learn more about the **Five Star Home Assessment**, thereby permitting the client to decide the level of inspection they desire.

At the same time, the senior staff of Alban Inspections, Inc. has looked at our past and looked forward to continuing to build Alban as a provider of first class service. We realized that to accomplish this, we need more executive talent...and some new thinking, like the **Five Star Home Assessment**, to keep Alban at the front of the home inspection industry.

Marty Blackwood continues to serve brilliantly as Chief Inspector and is responsible for continuing to improve the computerization of our inspection practice. Rodney Shull likewise serves our clients well as Customer Relations representative. Art Lazerow gets kicked upstairs to assume the role of Chairman, to permit him to conceptualize and advise the operational staff. Sandy Watkins, for years our General Manager, assumes the job of President and Chief Executive. She brings experience and new energy to the job of President. Joe Dempsey, previously our chief energy auditor and a home inspector, is known for his sharp intellect and creative thinking. He has been promoted into the role of Vice-President to help Sandy Watkins in every way possible. Everyone at Alban Inspections eagerly anticipates 2011 to be a year of challenge and growth.

albaninspect.com



alban inspections

A FULL SPECTRUM OF SERVICES

property environmental energy education

573 Lancaster Place • Frederick, MD 21703
800.822.7200 • 301.662.6565

FIRST CLASS MAIL
PRESORTED
US POSTAGE, PAID
FREDERICK, MD
PERMIT NO. 401

DECEMBER 2010 albaninspect.com

ALBAN STAFF

Marty Blackwood, ASHI Certified Inspector and Alban Chief Inspector
Cell: 240.463.1400

Rodney Shull, ASHI Certified Inspector and Director, Customer Relations
Cell: 540.270.0520

Robert Montiel, ASHI Associate Home Inspector and bilingual in Spanish
Cell: 240.559.0906

Brad Hembly, ASHI Home Inspector
Office: 301.662.6565

Lee Eyler, ASHI Certified Inspector
Cell: 301.674.2199

Quintin Satterfield, Chief Lead-Paint Inspector
Cell: 301.807.2122

Arthur S. Lazerow, Chairman
Cell: 301.807.9022

Sandra Watkins, President

Joe Dempsey, Vice-President
Cell: 202.577.8047

Terry Toms, Bookkeeping and Finance

Tina Yarborough, Inspection Scheduling



HOME ENERGY MATTERS

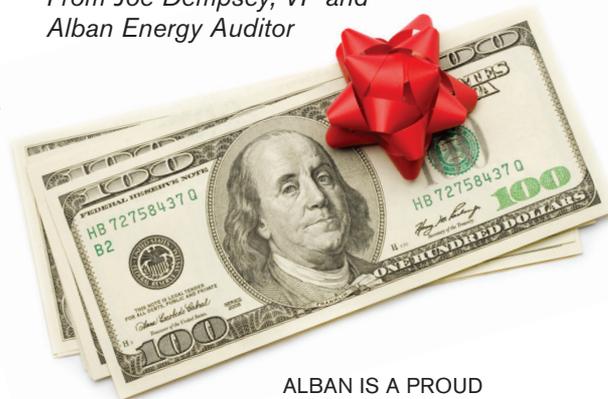
Have you ignored the PEPCO energy and money saving subsidies?

Amazing...homeowners want to save money but do not take action. For PEPCO customers in Montgomery and Prince George's Counties, PEPCO is giving away money to help its customers save even more money, and make their homes more comfortable. The home energy assessment is practically free. PEPCO pays all but \$100.00 for a full energy assessment. Even the reevaluation after energy improvements are completed is included without additional charge. PEPCO will also reimburse its customers 15% of the cost of the energy upgrades.

This program can result in up to a 30% savings on monthly utility bills, make your home more comfortable by eliminating drafts and cold areas, and help your home become more valuable when it is time to sell.

Our energy assessors will survey the condition of your home—at no additional cost! You'll better understand your home and ways to increase its market value. Don't delay! The improvements you make today will save you money immediately—and for as long as you live in your home. Have you taken action?

From Joe Dempsey, VP and Alban Energy Auditor



ALBAN IS A PROUD CORPORATE SPONSOR OF



This newsletter contains basic information on the home and general topics of interest. Due to the variations in homes, individual recommendations require a comprehensive evaluation. To reprint any article in this newsletter, please contact our office. © Alban Inspections, Inc. 1996-2009. All rights reserved.